



3Q 23 EARNINGS RELEASE



Antofagasta License awarded for 15 years Authorization to pay Economic Offers in 12 monthly installments by 2024

HIGHLIGHTS

- **QUARTERLY REVENUES IN CHILE EXCEED PREVIOUS YEAR LEVELS:** 3Q'23 Gaming Revenue in Chile increased 2.4% versus 3Q'22. 3Q'23 Hotel and Restaurant Revenues in Chile increase 26.6% versus 3Q'22. Meanwhile, Uruguay's Revenues in 3Q'23 fell 49.6% versus 3Q'22 impacted by HOLD, and Hotel and Restaurant revenues in Uruguay in 3Q'23 improved 2,139.8% versus 3Q'22. Total revenues for 3Q'23 fell 9.9%, reaching \$66,404 million. Accumulated revenues as of September 23 increased 2.3% versus same period of previous year, reaching \$232,108 million. EBITDA for 3Q'23 reached \$-9,786 million versus \$-21 million for 2Q'22. Without considering the payment of the Viña del Mar, Coquimbo, Pucón and Los Ángeles Economic Offers, it decreases by 123% vs. the same period in 2022.
- **MARKET SHARE INCREASE IN CHILE:** ENJOY's market share in Chile as of September 23 has reached 36.4%, exceeding the 35.7% the same period of previous year. ENJOY's market share in Chile in 3Q'23 reaches 35%, equaling the percentage of 2Q'22. Gaming Revenues (WIN) reaches a growth of +7.2% versus the average for the years 2017-2019.
- **ANTOFAGASTA LICENSE AWARD FOR 15 YEARS:** On November 10, envelopes were opened with the economic offers of the companies applying for the Casino Operations License in the commune of Antofagasta, where this license was awarded through the company Dalmacia Gammig S.A. This new license includes the payment of an Economic Offer of UF 111,221 annually.
- **AUTHORIZATION OF PAYMENT OF ECONOMIC OFFERS IN 12 INSTALLMENTS:** Through Supreme Decree No. 1130 of the Casinos Superintendency, the authorization of payment of Economic Offers in Chile on a monthly basis (12 installments) was announced for Licenses whose economic offer is greater than 15% of gross gaming revenues of the last 12 months and for new licenses whose economic offer is higher than UF 70,000 for the first 2 years.
- **AUTHORIZATION FOR PAYMENT OF PUNTA DEL ESTE CANON IN INSTALLMENTS:** in 4 installments from March to June 2024.
- **INTERNATIONAL BANK CREDIT REFINANCING:** The outstanding balance of UF 444,445 was refinanced with an 8-month grace period, payable in 30 installments from April 2024, maturing in September 2026. It is redenominated from UF to CLP\$ with a nominal TAB rate + 3.1% per year. This financing is guaranteed by the assets of Pucón and credit cards flows from Viña del Mar and Pucón.
- **BROU BANK REFINANCING:** For US\$ 12 MM (current balance US\$ 2.4 MM, new disbursement US\$ 9.6 MM, amortizable in 12 installments from Jan 2024 and maturity in Dec 2024 (in process).

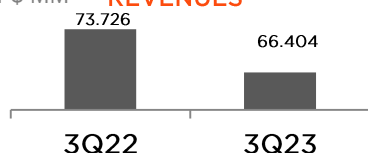
"Enjoy's third quarter of 2023 was marked by significant milestones such as the award of a License in Antofagasta for 15 years, a key step to strengthen our regional presence and that not only ensures the continuity of our operations in the region, but also establishes a solid foundation for future growth.

Another important milestone was obtaining authorization to pay Chile's economic offers within a period of 12 installments. This provides us with flexibility and liquidity, allowing us to efficiently manage our resources to support our operations and ongoing projects. Additionally, we received authorization to pay the Punta del Este fee in installments.

In line with our financial strategy, we managed to successfully complete the credit refinancing with Banco Internacional and Banco BROU. This action not only strengthens our financial position, but also reflects the confidence of our financial partners in the strength and viability of our operations. These milestones, along with other strategic developments, have helped shape Enjoy's long-term vision, reaffirming our commitment to efficiency, competitiveness, growth and continued development in the dynamic market in which we operate."

Eliseo Gracia M.
CEO

CLP\$ MM **REVENUES**



EBITDA



NET INCOME (LOSS)



TU MEJOR
APUESTA

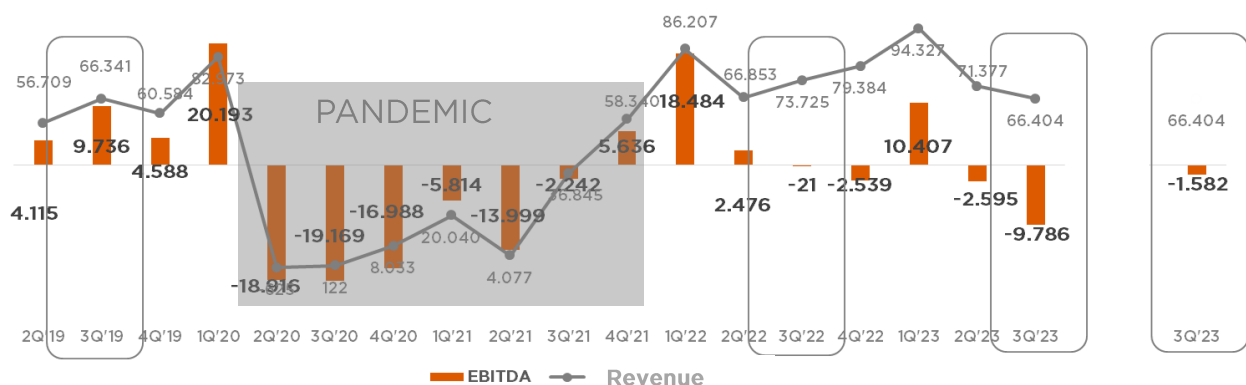


OPERATIONS RESULTS

QUARTERLY RESULTS

CONSOLIDATED RESULTS

CLP\$MM

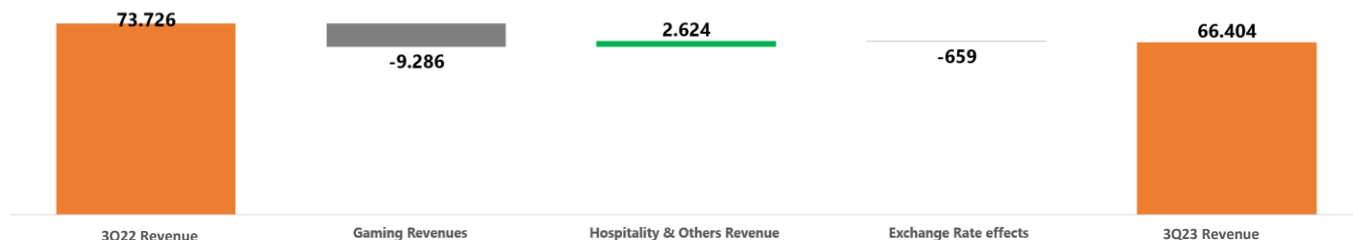


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E c.
Offers

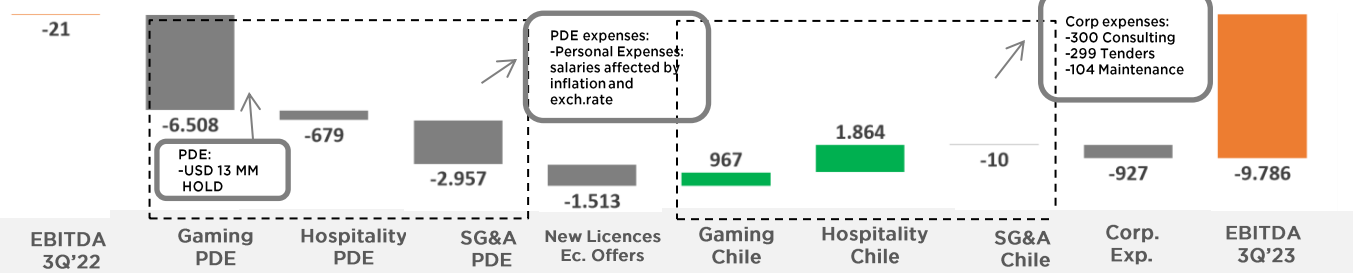
(*) nominal figures not corrected for inflation

- Revenues 3Q'23 vs 3Q'19: +0,1%
- 3Q'23 vs 3Q'19: -200%, w/o considering payment of Economic Offers -116%

Consolidated Revenues 3Q22 vs 3Q23



Consolidated EBITDA 3Q22 vs 3Q23



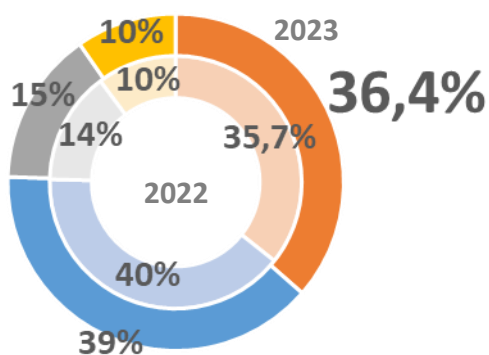


OPERATIONS RESULTS

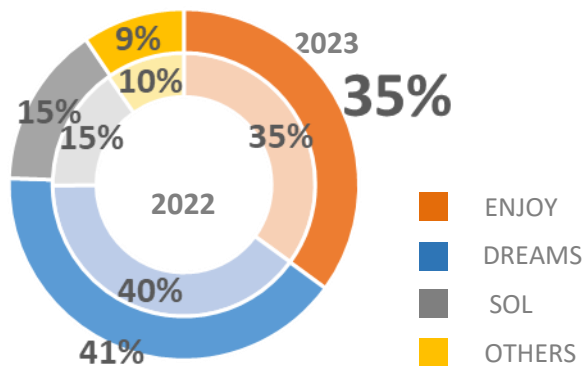
MARKET SHARE

GAMING REVENUE

SEPTEMBER



3Q23



- ENJOY
- DREAMS
- SOL
- OTHERS

WIN

+7.2%

Vs

+3.8%

Win Enjoy Chile
vs
2022

Win Industry w/o Enjoy
vs
2022

+6.3%

Vs

+6.1%

Win Enjoy Chile
vs
2022

Win Industry w/o Enjoy
vs
2022





OPERATIONS RESULTS

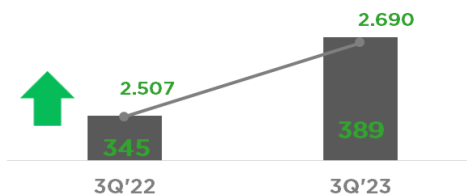
REVENUE EVOLUTION CASINOS

CLP\$MM

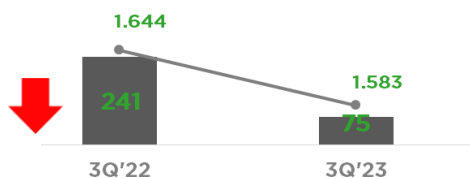
ANTOFAGASTA



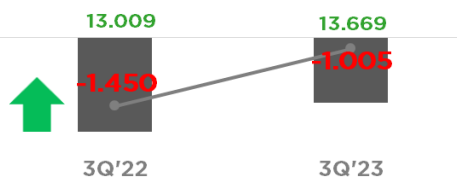
SAN ANTONIO



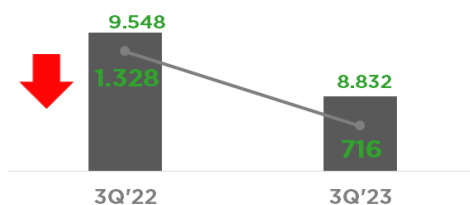
LOS ANGELES



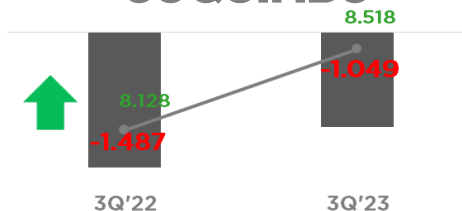
VIÑA DEL MAR



SANTIAGO



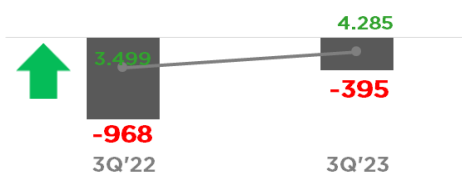
COQUIMBO



CHILOE



PUCON



■ EBITDA — Revenues

■ EBITDA — Revenues

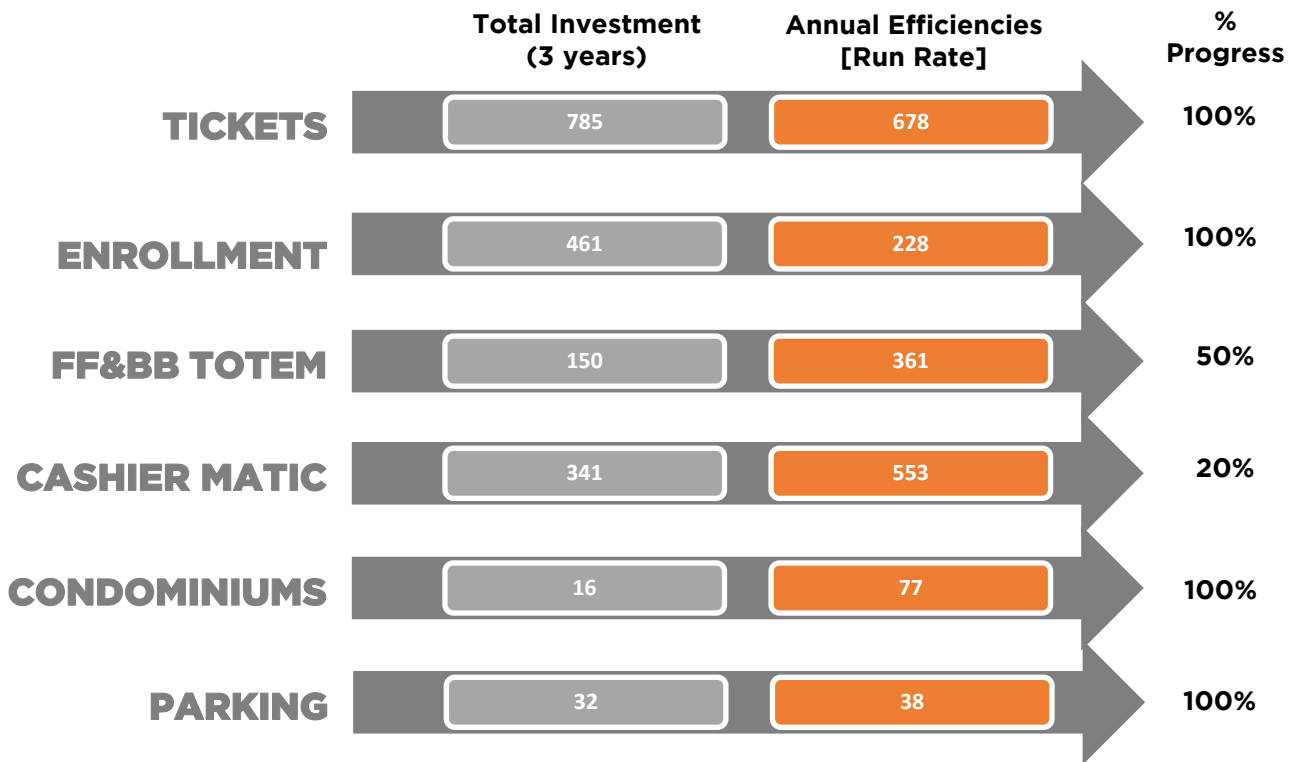




CASINOS STRATEGY

OPERATIONAL EFFICIENCIES INITIATIVES

CLP\$MM



PROJECTS AUTOMATION



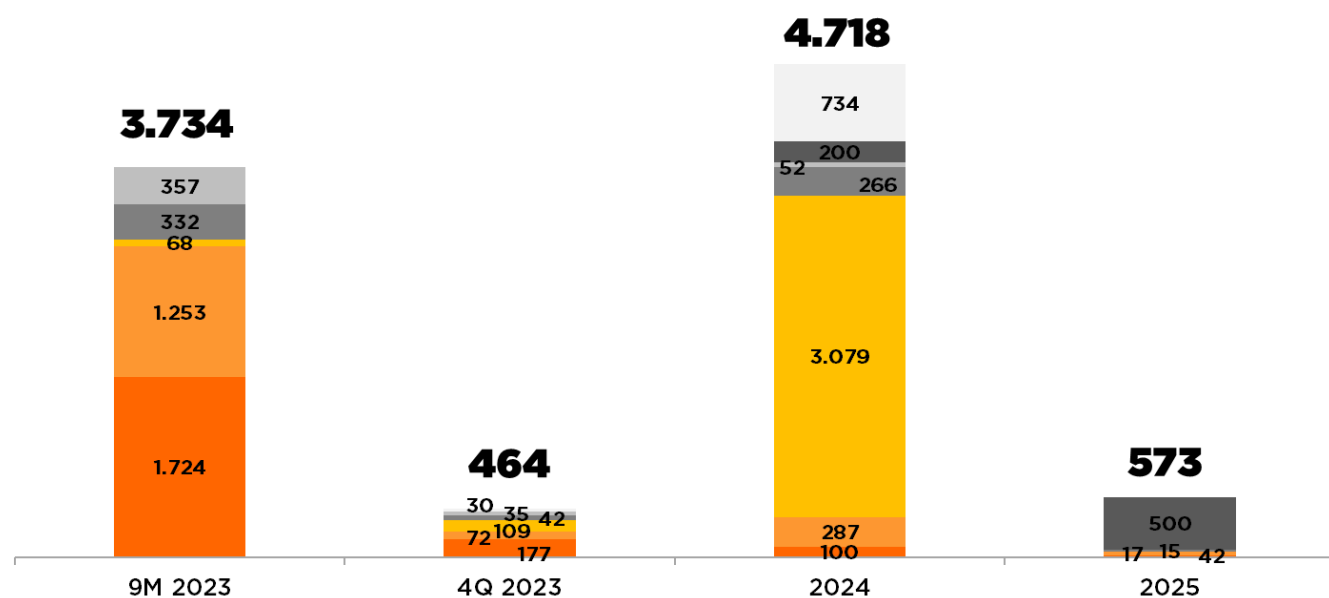


PROJECTS LICENSES

AMOUNTS CAPEX*

CLP\$MM

■ Rinconada ■ Antofagasta ■ Los Ángeles ■ Viña del Mar ■ San Antonio ■ Coquimbo ■ Pucón



*Amounts may vary due to updates in the exchange rate and UF valuation.



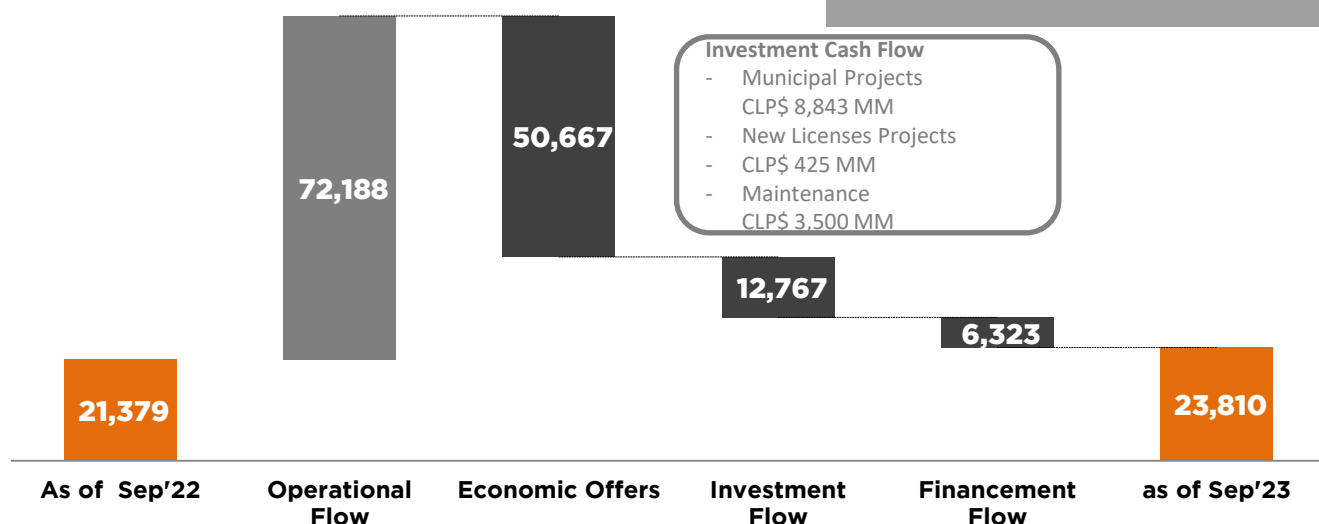


CASH FLOW

CASH FLOW CLP\$MM

CLP\$ mill

JUL	AUG	SEP
24,737	25,291	23,803



Financing Cash Flow

- + Banco Internacional: + CLP\$ 6,012 MM
- + BROU: + US\$ 12 MM
- + Antofagasta Refinancing Leasing: + CLP\$ 17.348 MM
- Policy Premiums (Guarantee for Economic Offers) : - CLP\$ 1,449 MM
- US Bond interest payment : -CLP\$ 14.4 MM
- Debt financial expenses: -CLP\$ 3,926 MM
- Taxes: -CLP\$ 6,827 MM
- Antofagasta application guarantee tickets: -CLP\$ 794 MM



CONSOLIDATED INCOME STATEMENT

INCOME STATEMENT

CLP\$ MM	3Q22	3Q23	Var a/a	Δ%
Revenue	73.726	66.404	-7.322	-9,9%
Sales Costs	-62.073	-64.459	-2.386	-3,8%
Gross margin	11.653	1.945	-9.708	-83,3%
SG&A expenses	-11.982	-11.847	134	1,1%
<i>Provision for doubtful accounts</i>	-2.203	762	1.441	65,4%
Other income by function	-	-	-	
Other gains (losses)	-611	-36	575	94,1%
Operating Margin	-939	-9.938	-8.999	-958,0%
Financial Income	0	35	35	32045,5%
Financial expenses	-12.924	-9.507	3.417	26,4%
Share of profit (loss) of associates	-6.005	-10.980	-4.976	-82,9%
Exchange Rate Differences	-	-	-	-
Indexation for designated assets/liabilities for inflation	-2.526	-4.642	-2.116	-83,8%
Financial Income	-10.173	-863	9.310	91,5%
Income before tax	-32.567	-35.895	-3.328	-10,2%
Income tax (expense) benefit	8.336	4.525	-3.811	-45,7%
Net Income, attributable to owners of parent	-24.231	-31.370	-7.139	-29,5%
Net Income, attributable to non-controlling interests.	-45	8	53	118,9%
Net Income	-24.276	-31.362	-7.085	-29,2%
Gross margin	11.653	1.945	-9.708	-83,3%
SG&A expenses	-11.982	-11.847	134	1,1%
Depreciation & Amortization	13.023	13.306	283	2,2%
Economic Offer Adjustment + Leases	-12.715	-13.189		
EBITDA	-21	-9.786	-9.765	-47555,6%
Hold effect	3.713	-7.976	-11.689	



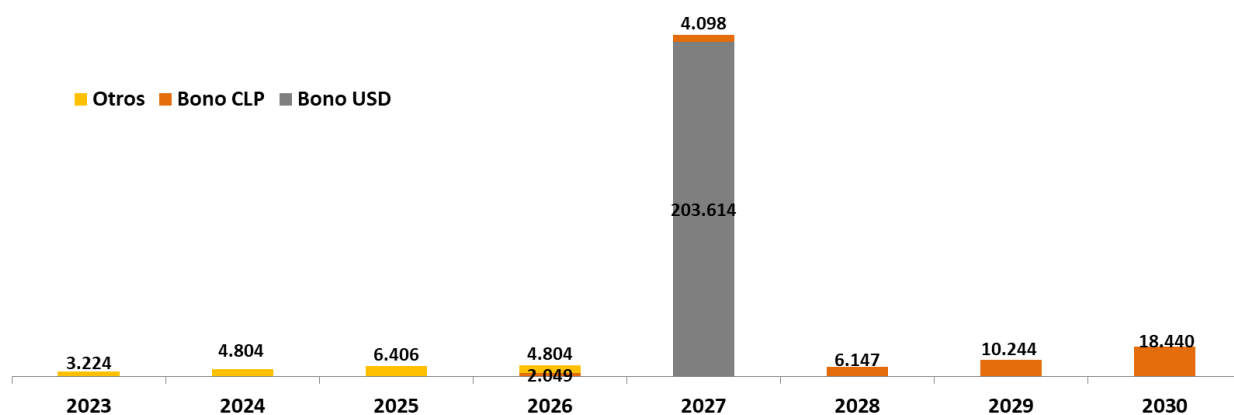


FINANCIAL DEBT

DEBT CLP\$MM

DEBT STOCK :

- As of Dec '22: CLP\$ MM 245,610
- As of Sep'23: CLP\$ MM 257,661



DEBT BALANCE as of September 2023

US Bond US\$ 227 MM

CLP\$ Bond Series S CLP\$ 40,977 MM

Financing WK CLP 16,015 MM

Uruguay Banks US\$ 3.6 MM





WORKING CAPITAL

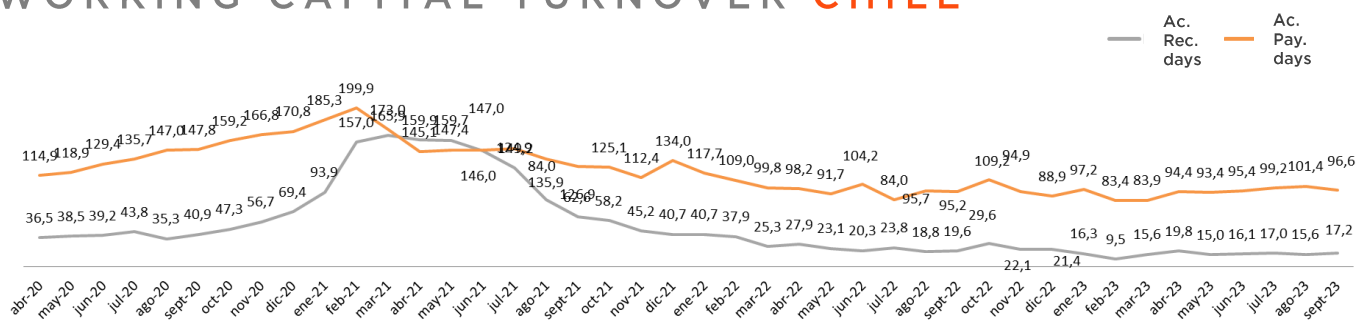
WORKING CAPITAL

	Chile		Uruguay	
	CLP\$MM		US\$M	
Operative Working Capital	Dec-22	Sep-23	Dec-22	Sep-23
Trade debtors and other accounts receivable, current	12.792	10.866	17.315	12.998
Inventories	3.340	3.238	1.645	1.402
Trade debtors and other accounts receivable, no current	42.181	48.186	27.981	23.088
Total	-26.049	-34.083	-9.021	-8.688
Tax Working Capital	-1.539	-6.668	-1.712	-152
Other Working Capital	-1.784	-1.992	-11.208	-12.882
Total		-2.648	2.364	-283

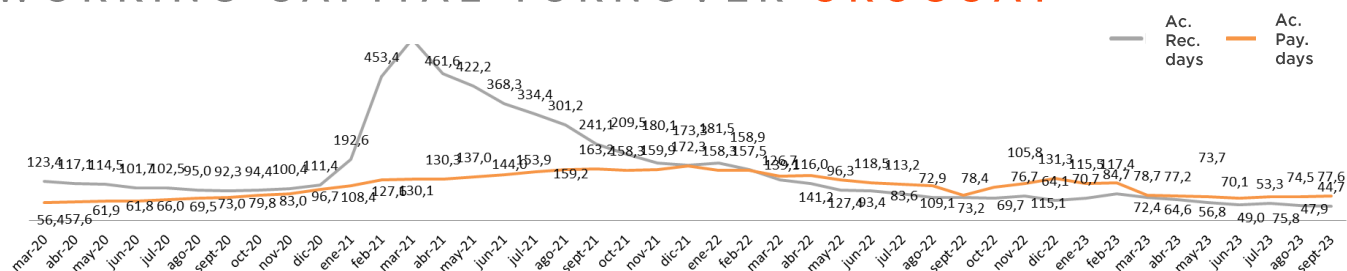
Investment in Working Capital as of September 30, 2023 : CLP\$ MM -283

- In Chile WK impacted by lower collections.
- In Uruguay WK impacted by higher casino collection and exchange rate effect.

WORKING CAPITAL TURNOVER CHILE



WORKING CAPITAL TURNOVER URUGUAY





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Disclaimer

The information presented in this document has been prepared by Enjoy S.A. (hereinafter the "Company" or "Enjoy, with the purpose of providing general background information about the Company.) In its preparation, information provided by the Company and public information has been used. In the opinion of the administration of Enjoy SA, these consolidated financial statements adequately reflect the financial and economic situation of the Company as of September 30, 2023. All figures are expressed in Chilean pesos (Closing exchange rate \$ 895.60 CLP / USD as of September 30, 2023) and are issued in accordance with the provisions of General Standard No. 346 (which repealed General Standard No. 118 and modified General Standard No. 30) and Circular No. 1.924, both, of the Superintendence of Securities and Insurance.

Enjoy S.A. is a Public Limited Company incorporated by public deed dated October 23, 2001.

Enjoy S.A. is the parent company of a group of companies dedicated to the exploitation of gambling casinos, hotels, discos, restaurants, event halls, shows, traders, leasing companies, importers, exporters of slot machines and their accessories, real estate companies, investment companies and agencies of business, among others, which are organized through three subsidiaries of the first line, which are detailed below:

- Enjoy Gestión Ltda., Is the society under which mainly companies that are dedicated to the operation of gaming casinos, restaurants, hotels, night clubs,, event halls and shows, among others and also companies that provide advisory services, are grouped. management and operation to the rest of the group companies and third parties.

- Inversiones Enjoy S.p.A., is the company under which the investments and operations abroad are grouped.

- Inversiones Inmobiliarias Enjoy S.p.A. is the company under which the real estate business in Chile is grouped.